

EnergyBin User Manual How to send a broadcast email

Overview:

This quick reference guide covers how to send a broadcast email to EnergyBin members. A broadcast is a quick and easy way to get the word out to the entire EnergyBin community regarding product you want to buy or sell. When you send a broadcast message, it is delivered to all members, it posts to the platform and it is included in the weekly broadcast summary email. There are three types of broadcasts available to you:

- WTB Want to Buy: You can send a Want-to-Buy email for a single part or multiple parts that you want to buy. You can also create a WTB for a full system you are looking to buy.
- **RFQ Request for Quote:** You can send a Request-for-Quote email for a single part, multiple parts or a full system that you aren't quite ready to buy but would like to review quotes from multiple sellers.
- WTS Want to Sell: You can send a Want-to-Sell email for a single part or multiple parts that you want to sell. You can also create a WTS for a full system you are ready to sell.

Browse broadcasts daily

We recommend that you log into your EnergyBin account daily to browse broadcasts for new business opportunities. You will typically see more WTS broadcasts than WTB or RFQ broadcasts. Don't assume this means there are more sellers than buyers on the platform. Many members who are looking to buy rarely send out WTB broadcasts. Rather, they search for inventory. For double exposure, we recommend you upload your inventory to the platform in addition to sending a WTS email.

Tip: If you have a specific part to sell, try to search for the part first. You may find a WTB in the search results for that part. You can contact the buyer directly with an offer, rather than taking the time to send a WTS.

Buyers = Sellers

Don't presume that a member of EnergyBin is either a buyer or a seller. The EnergyBin platform exists to support wholesale solar equipment brokering, which means that you can buy and sell based on your needs.

Say you are a supplier who joins EnergyBin with the intention to sell product. But then, you notice product for sale at a great price on the platform that is in demand by your customers. You can buy the product at the reduced price, add your mark-up, and resell the product to your primary customer base.

Or perhaps you are an installer who joins EnergyBin primarily to buy product at a reduced price. You find a great deal for a pallet of 30 panels. You only need 20 panels, but you decide to buy the full pallet to take advantage of the bulk deal. You take what you need and then list the remaining 10 panels for sale. You've just created a new revenue stream for your business.

Need help or crunched for time?

If you need additional assistance with sending a broadcast, <u>contact</u> your account representative, who is here to help you. Just consider your rep an extension of your team.

Let's get to work!

Step-by-Step Process:

1. Log in to your EnergyBin account at members.energybin.com.

PENERGYBIN	
MEMBER LOGIN	
USER NAME	
LUSER NAME	
PASSWORD	
Password	
Remember Me	
► SIGN IN	
Forgot: Login / Password	
< Back to EnergyBin	

Tip: Bookmark this page for quick access in the future.

Check the "Remember Me" box to remain logged in for up to 30 days, thus, bypassing the need to re-enter your user name and password every time you open the platform.

2. Click on the blue Send Broadcast button on the dashboard.

You can also click on the Broadcast drop-down menu on the main menu bar and select Send. Or, you can click on the Broadcast button located in the top left of the main dashboard, and then select Send.



3. On the Send a Broadcast form, select the type of broadcast you want to send by clicking on the box. Then, select whether you want to send the broadcast for a single Part / Item, multiple Parts / Items, or a Full System.

Let's walk through the example for creating and sending a Want-to-Buy (**WTB**) for a single **Part / Item**. Say you are in need of a specific part number that you want to buy immediately. You're looking for 26 Jinko 370 Watt mono panels that are new and under warranty.

- Click the **WTB** box on the form.
- Then, click the **Part / Item** box on the form.
- Click the green **Continue** button on the bottom right side.

CHOOSE A TYPE	2 CREATE	3 REVIEW AND SEND
hat type of Broadcast would you like to	send?	
WTB	RFQ	WTS
Want to Buy	Request for Quote	Want to Sell
Single Part / Item Attach Files or Paste Text	Multiple Parts / Items Attach Files or Paste Text	Full System Attach Files or Paste Text
(pdf, csv, xlsx, txt, photos, datasheets)	(pdf, csv, xlsx, txt, photos, datasheets)	(pdf, csv, xlsx, txt, photos, datasheets)
		OANOF! OONTIN!

4. Proceed to fill in the form with your information.

	CHOOSE A TYPE		CREATE	0	REVIEW AND SE	ND
Nant to Bu	y (WTB): Single	Part / Item				
Filters (Optional)						
CA	ATEGORIES		COMPANIES		REGIONS	
Attach Files (Optional: pdf, csv, xlsx, txt, phot	os, datasheets)	Add files	s like phot	os or data	isheets.
			1			
			<u> </u>			
Add your	part # and mai	nufacturer	attach your files			
Part #			MFG			
JKM370M-	72V-L		JINKO			
Add price,	quantity, con	dition and	warranty pref	erence.	Warranty	
PPW 🗸	0.350	26	NEW	~	YES	~
_OCATION (Shipp	ing Address)					
Location	32 7th Ave NE, Roch	iester, MN 5 🗸	Or Enter Lo	ocation Address		
Create a Mes	sage Selec	t your con	npany address	or anothe	er ship-to	location.
Subject / Des	cription					
Looking to	buy ASAP					
		100 C				

Tips for Success:

- Attach Files Upload any files that will help other members better understand your equipment needs, such as photos, datasheets, or spreadsheets with more information about the part.
- **Price / PPW** You can put in a full price, PPW, or the word "CALL" if you don't want to list a specific price. Be prepared to negotiate on price.
- Location Select the location you would like the order shipped to. Note that your company address is already populating from your company profile. You can choose to put in a project site or another warehouse address to ship to as well.
- **Subject** Make it short and to-the-point. The form will automatically add "EnergyBin Broadcast WTB:". Adding a brief message of urgency attracts attention to your email.
- Message Keep it short! The message should be related to the broadcast request. If you have any special instructions, include them in your message. Leave off your company and contact information. The system will automatically add your name, company name and contact information to the email. Additonal information about your company should be presented in your company profile NOT in a broadcast email.

5. Add any filters you prefer to your broadcast email by clicking through the three filters tabs.

Note: Without filters, the broadcast will send to all members. Setting filters will reduce the number of recipients.

	CHOOSE A TYPE	🖉 c	REATE	3 REVIEW AND SEND
Want to	Buy (WTB):	Part / Item		
Filters (op	otional)			
	CATEGORIES	COM	IPANIES	REGIONS
		Check the applicable box	(es) to only send the bro	padcast to members
Categorie	es (Select Applicable)	who specialize in each of	these categories.	
Balar	nce of Systems	Charge Controller	Converters	Full System 🗐
	Inverters	Misc 🗆	Modules 🗹	Mounting Systems
	Power Meters	Safety Equipment	Solar Cells	Storage/Batteries
	Wind 🗐			
Compani	ICS (Select Applicable)			
Send	I to Companies	~	Omit Companies	~
- Son	to My Vandors on	ly .	The broadcast will aut	tomatically mail to all
(This will	and to your Vendors list	in addition to the colocted companies should	members, unless you	set up a company filter.
(1105 990	send to your vendors nat	auditori to tre selected companies above)	You have the option of	of sending to one or a few
🔲 Do n	ot publish online		members. Or, you ca	n omit one or multiple
(Setting n	ot saved, per broadcast o	nly)	members.	
			If you created a My Ve	endors list, you can choose
Save	e settings as defaul	ts		companies.
Pagiana			The broadcast will pul	blish to the search database
Regions	(Select Applicable)		check the 'Do not pub	lish online' box.
North	America × Sout	h America × V		
Africa	a × Middle East	× Europe ×	Filter by Country	~
	ania × Asia ×	You can limit who th	e broadcast mails to by	
Ocea				

Tip: Save any settings as defaults for future convenience.

6. Click on the green Continue button on the bottom right side. Review your broadcast email. When you are ready, click the green Send button on the bottom right side.

CHOOSE A TYPE	CREATE	REVIEW AND SEND
Email Preview		
Want to Buy (WTB):	Part / Item	
From: Melissa Sci	hmid [melissa@energybin.com]	
Sent: 9:56:22 AM	3/26/2019	
Subject: EnergyB	in Broadcast (WTB): Looking to buy ASAP	
Categories: Modu	iles	
	1909a.L	
Type: Want to Buy	(WTB)	
Mfg: JINKO		
Part: JKM370M-72	2V-L	
Cond: NEW		
Qty: 26		
Price: 0.350 ppw		
Warranty: YES		
Location: 32 7th A	Ave NE, Rochester, MN 55906, USA	
Additional Comm	ents:	
We are looking for USA.	best prices for JINKO 370W modules to ship to 55	906,
Melissa Schmid		
Business Develop	oment Manager	
EnergyBin.com		
Toll: 866-241-063	9	
Fax: 507-292-574	17	
melissa@energyt	bin.com	
ous		CANCEL

Note the following on the preview:

- From Your name and email address appear as the Sender.
- **Company Name and Contact Information** Your company name and contact information will automatically populate from your company profile and appear at the bottom of the broadcast.

Activity: Now, practice creating a WTS broadcast, which follows the same process we just went through. Make sure to incorporate these Tips for Success:

- Attach Files Upload any files that will give members more details about the part you are selling, such as photos, datasheets, or spreadsheets.
- **Price / PPW** You can put in a full price, PPW, or the word "CALL" if you don't want to list a specific price. Note that you must honor any price you list on EnergyBin.
- Location Select the location you will ship the order from. Note that your company address is already populating from your company profile. You can choose to put in another warehouse address to ship from as well.
- **Subject** Make it short and to-the-point. The form will automatically add "EnergyBin Broadcast WTS:". Adding a brief message of urgency attracts attention to your email.
- **Message** Keep it short! The message should be related to the broadcast request. If you have any comments related to the sale (e.g. payment terms, shipping terms), include them in your message. Leave off your company and contact information. The system will automatically add your name, company name and contact information to the email. Additonal information about your company should be presented in your company profile NOT in a broadcast email.

Q. What if I don't get the desired response from this broadcast email?

Tip: If you don't get the response you want from your broadcast email, try re-sending it one week later. You may want to modify the price before your re-send it.

7. To re-send a broadcast, click on the Broadcast drop-down menu and select <u>View My</u> to pull up your sent broadcasts list.

8. Locate	e the broadcas	t you want	to re-send	, and click o	on the '	"Resend 1	Broadcast"	icon.
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	Manufacturer	 Category 	•	Тур	• •	Regio	n 🔻					
ete Rese	and Posted	Company	Location	Туре	View	Mfg	Part / Model	Warranty	Cond	Price	Qty	Product Description
	1:49 PM 05/08/19	O ATEN Solar Corporation	CA USA	WTS	1	GCL	GCLP6/72H-360	YES	NEW	0.410 ppw	750	WTS: GCL 360 Wp, 35mm, Silver Frame, Casted/Hybrid
0	12:04 PM 05/08/19	O ATEN Solar Corporation	MI USA	WTS	•	QCells	Q PRO L-G3	YES	NEW	0.320 ppw	700	WTS: Revised Broadcast- WTS-New & Unused Q Pro Cells
)	10:25 AM 05/08/19	O ATEN Solar Corporation	NJ USA	WTS	•	CPS	PS SCE 6KTL-O/US	YES	NEW	\$450.00	5	WTS: 5 Surplus Chint Power CPS SCE6KTL-O/US 6kW
ก	9:58 AM 05/02/19	O ATEN Solar Corporation	CA USA	WTS	1	GCL	GCL-P6/72H 360	YES	NEW	0.410 ppw	720	WTS: GCL Nova Series 360 Wp 72 Cell Mono Available Now
esend B	roadcast AM 05/02/19	O ATEN Solar Corporation	FL USA	WTS	•	REC	REC TWINPEAK 2 290 BLK	YES	NEW	0.440 ppw	200	WTS: REC 290, Poly Perc Twin Cell (like 60 cell)
0	9.44 AM 05/02/19	O ATEN Solar Corporation	NJ USA	WTS	•	CPS	PS SCE 6KTL-O/US	YES	NEW	\$479.00	5	WTS: 5 Surplus Chint Power CPS SCE6KTL-O/US 6kW
C	2:00 PM 04/30/19	O ATEN Solar Corporation	NJ USA	WTS	1	QCELLS	Q PRO L-G3 305	YES	NEW	0.340 ppw	700	WTS: New & Unused Q Pro Q Cells 305 Wp 72 Cell,
0	3:18 PM 04/29/19	O ATEN Solar Corporation	CA USA	WTS	•	GCL	GCLP6/72H-360	YES	NEW	0.400 ppw	750	WTS: GCL 360 Wp, 35mm, Silver Frame, Casted/Hybrid
C	2:08 PM 04/29/19	O ATEN Solar Corporation	NJ USA	WTS	•	CPS	PS SCE 6KTL-O/US	YES	NEW	\$485.00	5	WTS: 5 Surplus Chint Power CPS SCE6KTL-O/US 6kW
G	1:52 PM 04/29/19	O ATEN Solar Corporation	NJ USA	WTS	1	YINGLI	YL325P-35B-1500	YES	NEW	0.320 ppw	728	WTS: New & Unused Yingli 325 Wp 72 Cell, silver, 40
G	2:37 PM 04/25/19	ATEN Solar Corporation	NJ USA	WTS	1	Yingli	YL325P-35b-1500	YES	NEW	0.335 ppw	728	WTS: New & Unused Yingli 325 Wp 72 Cell, silver, 40
0	9:07 AM 04/24/19	O ATEN Solar Corporation	NJ USA	WTS	1	GCL	GCL-P6/72H 370W	YES	NEW	0.420 ppw	720	WTS: GCL Saturn Series 370 Wp 72 Cell Mono coming in
0	5:27 PM 04/16/19	O ATEN Solar Corporation	NJ USA	WTS	1	GCL	GCL-P6/72H 370W	YES	NEW	\$0.43	720	WTS: GCL Saturn Series 370 Wp 72 Cell Mono coming in
0	4:32 PM 04/15/19	O ATEN Solar Corporation	NJ USA	WTS	-	CPS	PS SCE 6KTL-O/US	YES	NEW	\$499.00	5	WTS: 5 Surplus Chint Power CPS SCE6KTL-O/US 6kW
ete Rese	nd Posted	Company	Location	Туре	View	Mfg	Part / Model	Warranty	Cond	Price	Qty	Product Description

9. Make any modifications to the Send a Broadcast form. Click the green Continue button on the bottom right side. Review and send.

ilters (Optional					
C	ATEGORIES	C	OMPANIES	REG	ONS
Part / Item					
Part #			MFG		
JA3-SB-8	0X80/50-FZD		EJOT		
Price / PPW		Qty	Condition	Warranty	
Price 🗸	248.5	50	NEW	✓ NO	~
Loodation	ssage		review the bro	adcast and re-send.	
Create a Me Subject					
Subject	Hanger Bolts for Wood	- 8mm x 80mm - Bo	k of 50		
Create a Me Subject EJOT JA3	Hanger Bolts for Wood	- 8mm x 80mm - Bo	k of 50		

10. Now say you want to send a WTS for a Full System. Navigate back to the Send a Broadcast form.

- Click the **WTS** box on the form.
- Then, click the **Full System** box on the form.
- Click the green **Continue** button on the bottom right side.

CHOOSE A TYPE	2 CREATE	3 REVIEW AND SEND
nat type of Broadcast would you like to s	end?	
WTB	RFQ	WTS
Want to Buy	Request for Quote	Want to Sell
the following:		
Single Part / Item	Multiple Parts / Items	Full System
Attach Files or Paste Text (pdf, csv, xlsx, txt, photos, datasheets)	Attach Files or Paste Text (pdf, csv, xlsx, txt, photos, datasheets)	Attach Files or Paste Text (pdf, csv, xlsx, txt, photos, datasheets)
		CANCEL

11. Fill out the form with your information and add any filters you desire.

Note: You have the option to upload System Requirement(s) files. This is a useful feature if you have a bill of materials (BOM). You can simply upload your BOM file rather than manually type your project information.

ant to Sell (WTS): Full System ters (cproval) CATEGORIES COMPANIES REGIONS Noad System Requirement(s) (cproval or passe tex in Additional Comments Seld) Categories Condition Condition Varianty Pick One Pint B Condition Varianty Pick One Pint B Company Pick One Pint	•	0	CREATE		3 REVIEW AND SEND
Itel S (consult) CATEGORIES COMPANIES REGIONS Ioad System Requirement(s) (consult or pass text in Additional Comments Statis) Image: Consult of the statistic of the	ant to Sell (WTS): Full	System			
CATEGORIES COMPANIES REGIONS Noad System Requirement(s) (optional or passe text in Additional Comments Net) Click here to upload your files Part # MFG Candition Varianty Pick One Varianty Pi	ters (Optional)				
Noad System Requirement(5) (Optional or passs test in Additional Comments test)	CATEGORIES	С	OMPANI	ES	REGIONS
Click here to upload your files Part # MFG Part # Full System Condition Vexnanty Pick One Cation (thip truAsses) Company Pick One Company Pick One Or Enter Location Address eate a Message Subject Additional Comments	bload System Requirement	(S) (Optional or paste text in Ac	ditional Cor	nments field)	
Crick here to upload your files Part # Part # Full System Condition Varianty Pick One Cation (Ship to Address) Cation (Ship to Address) Cation (Ship to Address) Cation Address Cat			1		
Crick here to upload your hies Part # MFG Part # MFG Cendition Cendition Varianty Pick One Varianty Pick One Cettor (Disp to Address) Corrolation Address Cettor Addres					
Part # MFG Part # Full System Condition Warranty Pick One Pick One cation (the to Address) company Pick One condition Or Enter Location Address eate a Message subject		Click here t	to upload	your files	
Part # Full System Condition Warranty Pick One Pick One Condition (ship to Address) Or Condition (ship to Address) Or Condition (ship to Address) Or Enter Location Address Subject Subject Additional Comments	Part #		MF	3	
Condition Warranty Pick One Pi	Part#		Fu	III System	
Pick One Pick One Cation (bip to Address) company Docation Pick One Or Enter Location Address Subject Subject	Condition		Wa	ranty	
Cation (the to Address) Company Pick One Or Enter Location Address eate a Message Subject Subject Additional Comments	Pick One	~	Pi	ck One	*
Company Pick One Or Enter Location Address Location Message Subject Subject Additional Comments	Cation (Ship to Address)				
eate a Message Subject Subject Additional Comments	Company Location Pick One	~	Or	Enter Location	n Address
Subject Additional Comments	eate a Message Subject				
Additional Comments	Subject				
	Additional Comments				

From here, everything is the same as we discussed in our **WTB** example. Likewise, the **RFQ** form follows the same format.

Q. What do I do with my published broadcast if my part sells?

Tip: Remember that your broadcast publishes to the platform when you hit "Send". Your broadcast will automatically expire 30 days following the send date. If you sell your part before the 30-day expiration, you can delete the published broadcast. You may also choose to delete a published broadcast if you sell some of the previous advertised quantity. By doing so, you eliminate any mis-communication that could result from someone viewing the out-dated broadcast. From there, you can create a new broadcast with the updated quantity available.

Note: Your broadcast History contains a record of all broadcasts you have sent, including any broadcasts that you delete from the public view. The History is for your private viewing only.

- 12. To delete a broadcast from the public view, click on the Broadcast drop-down menu and select <u>View My</u> to pull up your sent broadcasts list.
- 13. Locate the broadcast you want to delete, and click the check box to the left of the broadcast. Then click the red Delete button on the lower left side.

	y: Ma	anufacturer	 Category 	•	Тур	•	Regio	n 🔻					
elete F	tesend	Posted	🥃 Company	Location	Туре	View	Mfg	Part / Model	Warranty	Cond	Price	Qty	Product Description
		1:49 PM 05/08/19	O ATEN Solar Corporation	CAUSA	WTS	•	GCL	GCLP6/72H-360	YES	NEW	0.410 ppw	750	WTS: GCL 360 Wp, 35mm, Silver Frame, Casted/Hybrid
0		12:04 PM 05/08/19	O ATEN Solar Corporation	MIUSA	WTS	1	QCells	Q PRO L-G3	YES	NEW	0.320 ppw	700	WTS: Revised Broadcast- WTS-New & Unused Q Pro Cells.
3		10:25 AM 05/08/19	O ATEN Solar Corporation	NJ USA	WTS	=	CPS	PS SCE 6KTL-O/US	YES	NEW	\$450.00	5	WTS: 5 Surplus Chint Power CPS SCE6KTL-O/US 6kW
	C	9:58 AM 05/02/19	O ATEN Solar Corporation	CAUSA	WTS	•	GCL	GCL-P6/72H 360	YES	NEW	0.410 ppw	720	WTS: GCL Nova Series 360 Wp 72 Cell Mono Available Nov
	C	9:45 AM 05/02/19	O ATEN Solar Corporation	FL USA	WTS	1	REC	REC TWINPEAK 2 290 BLK	YES	NEW	0.440 ppw	200	WTS: REC 290, Poly Perc Twin Cell (like 60 cell)
	C	9:44 AM 05/02/19	O ATEN Solar Corporation	NJ USA	WTS	•	CPS	PS SCE 6KTL-O/US	YES	NEW	\$479.00	5	WTS: 5 Surplus Chint Power CPS SCE6KTL-O/US 6kW
3	C	2:00 PM 04/30/19	O ATEN Solar Corporation	NJ USA	WTS	=	QCELLS	Q PRO L-G3 305	YES	NEW	0.340 ppw	700	WTS: New & Unused Q Pro Q Cells 305 Wp 72 Cell,
•	C	3:18 PM 04/29/19	O ATEN Solar Corporation	CAUSA	WTS	=	GCL	GCLP6/72H-360	YES	NEW	0.400 ppw	750	WTS: GCL 360 Wp, 35mm, Silver Frame, Casted/Hybrid
9	C	2:08 PM 04/29/19	O ATEN Solar Corporation	NJ USA	WTS	•	CPS	PS SCE 6KTL-O/US	YES	NEW	\$485.00	5	WTS: 5 Surplus Chint Power CPS SCE6KTL-O/US 6kW
	C	1:52 PM 04/29/19	O ATEN Solar Corporation	NJ USA	WTS	1	YINGLI	YL325P-35B-1500	YES	NEW	0.320 ppw	728	WTS: New & Unused Yingli 325 Wp 72 Cell, silver, 40
	C	2:37 PM 04/25/19	O ATEN Solar Corporation	NJ USA	WTS	1	Yingli	YL325P-35b-1500	YES	NEW	0.335 ppw	728	WTS: New & Unused Yingli 325 Wp 72 Cell, silver, 40
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lete F	lesend	Posted	Generation Company	Location	Туре	View	Mfg	Part / Model	Warranty	Cond	Price	Qty	Product Description

Conclusion:

There you have it - what you need to know to send a Broadcast to the EnergyBin community.

Remember to keep your broadcast email short and to-the-point. EnergyBin members are conditioned to skim broadcasts as they look for parts and systems they want to buy and sell. They don't want to read about your company profile or see a rehashed datasheet in your broadcast.

You can also re-send a broadcast in a week if you feel like you didn't get the response you wanted.

If you get stuck, contact us!



Want to Learn More?

Check out other user manuals and how-to videos in the <u>Tools</u> section on the platform to maximize your EnergyBin membership.